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TOP 25 BROKERAGES

Apr 1, 2010 12:00 PM

This ranking is based on responses to NREI's Top Brokerage survey, which was conducted via e-mail in February and March 2010. Brokers were asked to provide the total dollar value of leasing transactions and investment sales globally in 2009. The totals were combined to determine the company's ranking.

1. **CB Richard Ellis Group Inc.**

Total amount of investment sales and leasing transactions: \$97.2 billion

11150 Santa Monica Boulevard, Suite 1600

Los Angeles, CA 90025

Phone: (310) 405-8900

Email: information@cbre.com

Website: www.cbre.com

Officers: Brett White, Chief Executive Officer; Robert E. Sulentic, President; Calvin W. Frese, Jr., President, Global Services.

2. **Colliers International**

Total amount of investment sales and leasing transactions: \$53.8 billion

601 Union Street, Suite 5300

Seattle, WA 98101

Phone: (206) 223-0866

Email: info@colliers.com

Website: www.colliers.com

Officers: Doug Frye, Global President & CEO; Dylan Taylor, US Chief Executive Officer; Carolyn Sidor, Executive Vice President - U.S. Operations

3. **Cushman & Wakefield**

Total amount of investment sales and leasing transactions: \$53 billion

1290 Avenue of the Americas

New York, NY 10104

Phone: (212) 841-7500

Email: ddoherty@cushwake.com

Website: www.cushmanwakefield.com

Officers: Glenn Rufrano, President and Chief Executive Officer

4. **Jones Lang LaSalle**

Total amount of investment sales and leasing transactions: \$47 billion

200 East Randolph
Chicago, IL 60601
Phone: (312) 782-5800
Website: www.joneslanglasalle.com
Officers: Colin Dyer, President and Chief Executive Officer; Lauralee Martin, Chief Financial Officer

5. **Studley Inc.**

Total amount of investment sales and leasing transactions: \$37.1 billion
300 Park Avenue, 3rd floor
New York, NY 10022
Phone: (212) 326-1000
Email: info@studley.com
Website: www.studley.com
Officers: Mitchell S. Steir, Chairman & CEO; Michael D. Colacino, President

6. **NAI Global**

Total amount of investment sales and leasing transactions: \$35 billion
4 Independence Way, Suite 400
Princeton, NJ 08540
Phone: (609) 945-4000
Email: psetaro@naiglobal.com
Website: www.naiglobal.com
Officers: Jeffrey M. Finn, President & CEO; Edward Finn, COO & Corporate Counsel; David Blanchard, Executive Vice President

7. **Newmark Knight Frank**

Total amount of investment sales and leasing transactions: \$30.1 billion
125 Park Avenue
New York, NY 10017
Phone: (212) 372-2000
Email: inquiries@newmarkkf.com
Website: www.newmarkkf.com
Officers: Jeffrey R. Gural, Chairman; Barry M. Gosin, CEO; James D. Kuhn FRICS, President

8. **GVA Worldwide**

Total amount of investment sales and leasing transactions: \$23 billion
P.O. Box 266
Lagrange, IL 60525
Phone: (847) 733-0883
Email: info@gvaworldwide.com
Website: www.gvaworldwide.com
Officers: Robert Barnett, Chairman; Betsy Baer, Chief Operating Officer; Mark Bateman, Vice Chairman

9. **The CORE Network**

Total amount of investment sales and leasing transactions: \$22.5 billion
15150 Preston Road, #300
Dallas, TX 75248
Phone: (972) 980-3994
Email: info@corenetwork.org
Website: www.corenetwork.org

Officers: Michael B. Divaris, Chairman of the Board; Andrew Davidson, Vice Chairman; M. James Mark, Past Chairman

10. **TCN Worldwide**

Total amount of investment sales and leasing transactions: \$18.6 billion

400 Chisholm Place, Suite 104

Plano, Texas 75075

Phone: (972) 769-8701

Email: info@tcnworldwide.com

Website: www.tcnworldwide.com

Officers: H. Ross Ford, III, President and CEO; David C. Wagner, Chairman; Larry Elbaum, Vice Chairman

11. **CORFAC International - Corporate Facility Advisors**

Total amount of investment sales and leasing transactions: \$13.6 billion

Suit 101 - 1930 Harrison Street

Hollywood, Florida 33020

Phone: (954) 923-6160

Email: info@corfac.com

Website: www.corfac.com

Officers: Owen Rouse, Jr., President; Charles Sevier, Vice President; Thomas P. Bennett, Executive Director

12. **ONCOR International**

Total amount of investment sales and leasing transactions: \$13.2 billion

1 Campus Drive

Parsippany, NJ 07054

Phone: 973-407-7732

Email: Giorgio.Bentrovato@oncorintl.com

Website: www.oncorintl.com

Officers: Frederick J. Schmidt, President & COO; Giorgio P. Bentrovato, Director, Marketing & Public Relations

13. **Cassidy Turley**

Total amount of investment sales and leasing transactions: \$13 billion

7701 Forsyth Boulevard, Suite 500

St. Louis, MO 63105

Phone: (314) 862-7100

Website: www.cassidyturley.com

Officers: Mark E. Burkhart, Chief Executive Officer; Joseph Stettinius, Jr., President

14. **Grubb & Ellis**

Total amount of investment sales and leasing transactions: \$10.2 billion

1551 N Tustin Avenue, Suite 200

Santa Ana, CA 92705

Phone: (714) 667-8252

Email: corporatecommunications@grubb-ellis.com

Website: www.grubb-ellis.com

Officers: Thomas D'Arcy, President, Chief Executive Officer and Director; Jack Van Berkel, EVP and President, Real Estate Services; Jeffrey Hanson, EVP, President and Chief Executive Officer, Grubb & Ellis Equity Advisors, LLC

15. Marcus & Millichap

Total amount of investment sales and leasing transactions: \$9.6 billion

16830 Ventura Blvd, Suite 352

Encino, CA 91436

Phone: (818) 212-2700

Email: scorso@marcusmillichap.com

Website: www.marcusmillichap.com

Officers: George M. Marcus, Chairman; Harvey E. Green, President & CEO; William E. Hughes, SVP/Managing Director, Marcus & Millichap Capital Corporation

16. Eastdil Secured

Total amount of investment sales and leasing transactions: \$5.3 billion

40 West 57th Street

New York, NY 10019

Phone: (212) 315-7200

Email: mwallau@eastdilsecured.com

Website: www.eastdilsecured.com

Officers: Benjamin Lambert, Chairman; Roy March, CEO; Michael Van Konynenburg, President
Derek Stout

17. CresaPartners

Total amount of investment sales and leasing transactions: \$5 billion

200 State Street, 13th Floor

Boston, Massachusetts 02109

Phone: (617) 758-6000

Email: thetenantsadvantage@cresapartners.com

Website: www.cresapartners.com

Officers: Bill Goade, CEO; Jerry Porter, Chairman; Phillip Infelise, Vice Chairman

18. Coldwell Banker Commercial

Total amount of investment sales and leasing transactions: \$4.1 billion

1 Campus Drive

Parispany, NJ 07054

Phone: (800) 222-2162

Email: commercial@coldwellbanker.com

Website: www.cbcworldwide.com

Officers: Fred Schmidt, President and Chief Operating Officer; Greg Sexton, Senior Vice President, Operations; Michael Fischer, Senior Vice President, Marketing

19. Sperry Van Ness

Total amount of investment sales and leasing transactions: \$3.6 billion

18881 Von Karman Ave.

Irvine, CA 92612

Phone: (888) 311.0605

Email: info@svn.com

Website: www.svn.com

Officers: Kevin Maggiacomo, President & Chief Executive Officer; George Slusser, Chief Operating Officer; Denise Mills, Chief Financial Officer

20. Transwestern

Total amount of investment sales and leasing transactions: \$3.3 billion

1900 West Loop South, Suite 1300

Houston, TX 77027

Phone: (713) 270-7700

Email: transwestern@transwestern.netWebsite: www.transwestern.net

Officers: Robert Duncan, Chairman & Founder; Larry P. Heard, President & Chief Executive Officer; Mark Doran, Chief Operating Officer

21. HFF (Holliday Fenoglio Fowler, L.P.)**Total amount of investment sales and leasing transactions: \$2.4 billion**

9 Greenway Plaza , Suite 700

Houston, TX 77046

Phone: (713) 852-3500

Email: mmoren@hfflp.comWebsite: www.hfflp.com

Officers: John H. Pelusi, Jr., Executive Managing Director; Mark D. Giboson, Executive Managing Director; John P. Fowler, Executive Managing Director

22. Apartment Realty Advisors**Total amount of investment sales and leasing transactions: \$2.1 billion**

6445 Powers Ferry Road, Suite 300

Atlanta, GA 30339

Phone: (770) 495-9300

Email: lrobinson@arausa.comWebsite: www.arausa.com

Officers: Gary Kachadurian, Chairman; Blake Okland, President; Lisa Robinson, Chief Operations Officer

23. Voit Real Estate Services**Total amount of investment sales and leasing transactions: \$1.47 billion**

101 Shipyard Way, Suite M

Newport Beach, CA 92663

Phone: (949) 644-8648

Email: info@voitco.comWebsite: www.voitco.com

Officers: Robert D. Voit, CEO, Managing Partner; Brian Malliet, COO, Managing Partner; John D. Pierce, President, Commercial Brokerage

24. Century 21 Real Estate LLC**Total amount of investment sales and leasing transactions: \$1.36 billion**

1 Campus Drive

Parsippany, NJ 07054

Website: www.century21.com

Officers: Rick Davidson, Chief Executive Officer; Bev Thorne, Senior Vice President, Marketing

25. PM Realty Group**Total amount of investment sales and leasing transactions: \$1.28 billion**

1000 Main Street, Suite 2400

Houston, Texas 77002

Phone: (713) 209-5800

Email: sbukowski@pmrg.com

Website: www.pmrg.com

Officers: Rick V. Kirk, President & Chief Executive Officer; Jimmy C. Gunn, President, Property Services; Wm. Roger Gregory, Executive Vice President & Chief Financial Officer

Find this article at:

http://www.nreionline.com/research/real_estate_top_brokerages_10

Check the box to include the list of links referenced in the article.

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